

February 11, 2005

Mr. Jim Pojda  
1071 Blossom Hill Road  
San Jose, Ca 95123

Mr. Jim Pojda,

I would like to thank you for so many things that you have done for my family in the last three months. It just happened to be a coincidence that my family decided to buy a new home and I was looking for a good realtor. I asked family members and friends and no one seemed to have had a good experience with a realtor in a long time. About a week after that, you sent me a post card letting me know that you were working with Alain Pinel. I was surprised to see your face as we went to high school together, so I thought this was a good omen.

When I called to let you know that we were looking, you immediately went into action to get us pre qualified. The first time we went out you made us feel comfortable and we saw some great properties. My family finally decided to bid on a home at 137 Silcreek Drive. From the moment we walked in, we knew this was the one! We put a bid in and realized that you had kept in contact with Help U Sell the entire time. Throughout this whole process, every time we called with a question, you always answered your phone even though I think we called you twenty times in one day. You then received a phone call saying that we had not won the bid, because there was a higher bidder. When you told them that we would go 1,000.00 higher then the top bidder that synched the deal. I really believe if it weren't for you, Alain Pinel, and Country Wide Home Loans we would not have gotten our beautiful condo.

Jim you have made our family so very happy that you are now going to be our family realtor. I know you are selling my sister-in-law's home and are also trying to find her a new one.

You have not stopped there. You still get a daily phone call from us. You bought us a washing machine and a dryer, helped us with a claim with First American Home warranty, and have become a great friend. Thank you, Jim, for everything you have done. We are proud to have you as a realtor, and I will always recommend you to family and friends.

Sincerely



Sara and Ed Heldebrant